

US Capital Global Strengthens Miami Presence with Appointment of Vice President Steve M. Vargem



Leading global private financial group for the middle market appoints new Vice President to expand its Investment Banking division in the Southeastern United States.

SAN FRANCISCO, JULY 2023 – **US Capital Global** is pleased to announce that Steve M. Vargem has joined the group as Vice President at the group's office in Miami, Florida. Mr. Vargem is a seasoned financial architect, boasting over 35 years of expertise in the financial services sector. His extensive experience spans both residential and commercial capital markets. With a track record of exceptional performance, Mr. Vargem has consistently achieved strong revenue results and pioneered novel business prospects within the industry.

Headquartered in San Francisco with principal offices in Dallas, Philadelphia, Miami, New York, London, Milan, Zurich, and Dubai, US Capital Global is a full-service global private financial group with an established track record in corporate finance, asset management, and capital formation services. All private placements, securities, and other related services are offered by the group's FINRA-member broker-dealer affiliate, US Capital Global Securities LLC.

Previously, Mr. Vargem served as CFO at Trust One Mortgage for seven years, where he directed a 140-member wholesale, retail, and operations team and increased profits by \$122 million. He has served



as a Board Member of the BASF Builders' Association of South Florida, as well as District 7 Vice President of the Florida Homebuilders' Association.

Mr. Vargem expressed his enthusiasm about joining US Capital Global, stating, "I am thrilled to be a part of US Capital Global and eagerly anticipate expanding the company's presence, not only in Florida but throughout the United States. US Capital Global is currently experiencing strong growth in the region, as it ventures into new verticals and offers an increasingly diverse range of strategic and innovative solutions in the financial market. I am delighted to contribute to the group's success from its Miami office."

"I am truly delighted to have Steve on board as Vice President in Miami as we continue to expand our presence across the United States and internationally," said Charles Towle, COO and Managing Partner at US Capital Global. "Steve brings with him a strategic vision, a client-centric approach to financial services, and an extensive network of business and investment contacts. We welcome him to our organization, recognizing the immense value he will contribute."

About US Capital Global

Established in 1998, **US Capital Global** leverages the latest FinTech and RegTech innovation to provide sophisticated debt, equity, and investment products to lower middle market companies and investors. The US Capital Global group manages direct investment funds and provides wealth management and capital raise services through its affiliates, including its investment advisers US Capital Global Investment Management LLC, US Capital Global Wealth Management LLC, and its FINRA-member broker-dealer, US Capital Global Securities LLC. The group collaborates closely with its peers in professional banking and investment advisory. **www.uscapital.com**

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